

Sales Employee (PA-PA)



HELP.PAPA

Release 4.6C



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Icons

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Use

Within the master data stored for the *Sales and Distribution* (SD) application component, the sales employee is created as a special business partner. The sales employee processes business transactions within the enterprise.

To maintain the characteristics of a sales employee within *Human Resources*, you use the functions included in the *Human Resources* (HR) application component. The following infotypes contain the characteristics of a sales employee. They are relevant to HR and SD.

- *Actions* (0000)
- *Organizational Assignment* (0001)
- *Personal Data* (0002)
- *Addresses* (0006)
- *Bank Details* (0009)
- *Communication* (0105)
- *Sales Data* (0900)

Integration

Functions in the *HR System*

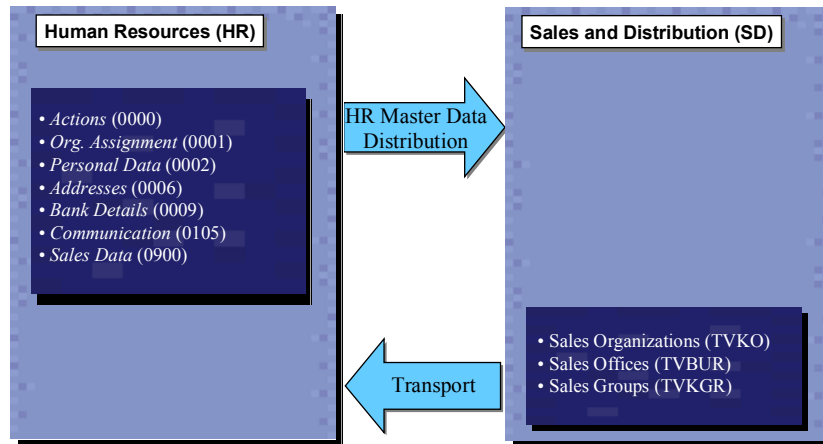
In the HR System, SD organizational data (customizing data) can be read locally.

Functions in the *SD System*

In the SD System, sales employee data (HR master data) can be read locally.

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Data Flow



If you use the HR and SD application components in different systems at your enterprise, sales employee data is maintained in the HR System and replicated in the SD System using [master data distribution \[Ext.\]](#). Replicated HR data can then be read locally and evaluated in the SD System.

At the same time, SD data related to the sales employee (sales organization, sales office, sales group) is replicated in the HR System as customizing data. Copy the contents of the following tables from the SD system into the HR system:

- Org. Unit: Sales Organizations (TVKO)
- Org. Unit: Sales Offices (TVBUR)
- Org. Unit: Sales Groups (TVKGR)

The contents of the tables are generally copied when you transport them.

Replicated SD data can then be read locally and evaluated in the HR System.

HR functions enable you to maintain sales employee data. You can maintain sales employees separately in an SD System, or as employees in an HR System. If you maintain sales employees as employees in an HR System, the following data can be read using replication:

Prerequisites

If you implement an HR System and an SD System at your enterprise, HR functions are used in the SD System. Set these functions up in the Customizing system for *sales and distribution*.

If sales employee data is maintained in the HR System and replicated in the SD System to facilitate read access, you must replicate relevant HR data (master data) in the SD System, and SD data (customizing data) in the HR System.



For more information on the Sales Employee ALE business process, see the Implementation Guide (IMG) for Cross-Application Components, by choosing → *Distribution (ALE)* → *Pre-configured ALE Business Processes* → *Human Resource Management* → *HR <-> LO* → [Set Distribution of Sales Personnel \[Ext.\]](#).